

**JORDAN TUBB**  
**ASSOCIATE, INDUSTRIAL GROUP**  
**BIRMINGHAM, ALABAMA**

**CAREER HIGHLIGHTS / SPECIALTY OVERVIEW**

After graduating from the University of Alabama in 2005, Jordan began a career with Recreational Equipment Incorporated (REI) in Boulder, Colorado and later was promoted and relocated to San Francisco, California in late 2006. Jordan managed a sales team of 20 individuals to its highest revenue year-to-date during his tenure. In 2007, after a successful period with REI, Jordan joined Graham & Company.

Jordan represents purchasers, sellers, landlords and tenants working diligently to analyze market conditions to maximize value for his clients. Focusing almost solely on the industrial market has given him a specific understanding of the opportunities that exist for clients in need of industrial product. Jordan represents his clients in site selection, expansions, relocations, renewals, valuations, acquisitions and dispositions.

**EDUCATION / AFFILIATIONS / HONORS**

- B.S. Management 2005 - University of Alabama
- NAIOP, National Association of Industrial and Office Properties - Member
- Birmingham Association of Realtors Commercial Million Dollar Sales Club
  - 2008 Commercial Rookie of the Year
  - 2009 Commercial Sales Achievement Club
  - 2010 Commercial Sales Club of Excellence
- Birmingham Association of Realtors - Member
- Birmingham Commercial Realtors Council - Member
- Rotaract Club of Birmingham - Member
- Habitat for Humanity - Volunteer
- Salvation Army - Volunteer



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**SELECTED CLIENT LIST**

- AABCO Rents
- Alabama Parts Company
- Applied Ultrasonics
- Charter Communications
- Griffin Industries
- Hackbarth Delivery Service
- Heritage Environmental Services
- Marjam Supply Company
- Ram Tool
- S & B Products, Inc.
- Sears Home Improvement Products
- Southern Comfort Conversions
- Superior Mechanical
- Tennessee Valley Metals
- Unified Design and Manufacturing



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