

JOHN COLEMAN, SIOR
VICE PRESIDENT, INDUSTRIAL GROUP
BIRMINGHAM, ALABAMA

CAREER HIGHLIGHTS / SPECIALTY OVERVIEW

With more than 13 years of experience, John joined Graham & Company in 2006 as a Broker for the Industrial Group. He is a lifetime member of the Commercial Real Estate Club of Excellence, participating in the lease or sale of more than \$20 million of real estate transactions over the last twelve months.

John specializes in tenant representation services as well as disposition of property. His involvement in the tenant representation market locally and throughout the region has enabled him to negotiate warehouse space requirements which include: relocations, renewals and expansions for both tenants and landlords. John's knowledge and expertise in the sale and leasing of industrial buildings enable him to advise his clients, and to then execute a real estate strategy on their behalf.

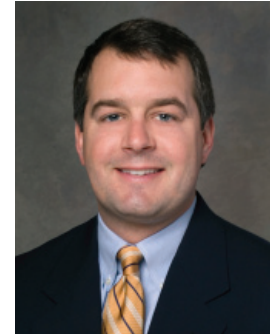
EDUCATION / AFFILIATIONS / HONORS

- B.S. Finance 1995 - University of Alabama
- SIOR, Specialist in Industrial Real Estate
- NAIOP, National Association of Industrial and Office Properties
 - Board Member & Program Chair 2006-2008
- Birmingham Association of Realtors Commercial Real Estate Club of Excellence
 - Lifetime Member
- Cathedral Church of the Advent - Member
- Habitat for Humanity - Volunteer
- Children's Hospital of Alabama Committee for the Future
- Eyesight Foundation of Alabama - Trustee
- Monday Morning Quarterback Club
- National Multiple Sclerosis Leadership Class 2011, 2012

SELECTED EXPERIENCE

Industrial Building Sales	
Michelin	1,550,000 SF
Goodyear	408,000 SF
Brookwood Pharmaceuticals	286,000 SF
Rigid Building Systems	240,000 SF
Dynasty Boats	115,000 SF
Intermet	107,000 SF
Georgia-Pacific	98,000 SF
Siemens	65,000 SF
Noland	60,000 SF
Custom Panels	55,000 SF
Jay Electric Company	44,000 SF
Keebler	41,000 SF

Industrial Building Leases	
CJ*GLS	280,000 SF
USG	120,000 SF
Intermet	107,000 SF
TSF Sportswear	80,000 SF
Guardian	33,000 SF
Dr. Pepper	28,600 SF



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SELECTED CLIENT LIST

- AIG
- CJ*GLS Logistics
- DeShazo Crane
- Direct Corporation
- Dynasty Boats
- Evonik
- Express Oil Change
- Fleetpride
- Georgia Pacific
- Guardian
- Ingersoll Rand
- Noland
- Siemens
- Surmodics
- US Steel

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