

GARDNER LEE, SIOR, CPM
MANAGING PARTNER
BIRMINGHAM, ALABAMA

CAREER HIGHLIGHTS / SPECIALTY OVERVIEW

After receiving his Master of Business Administration from the University of Alabama in 1993, Gardner joined Graham & Company as a property manager. As part of his management training he earned the Certified Property Manager (CPM) designation from the Institute of Real Estate Management (IREM). In 1996, Gardner moved over to the brokerage side of the company representing companies like Ruby Tuesdays. In 1999, Gardner moved to Huntsville, Alabama and opened that city's Graham office as its Managing Partner. In 2001, he earned the Specialist in Industrial and Office Real Estate (SIOR) designation. Within 5 years, Graham's Huntsville office was managing over 2 million square feet of office and industrial space and transacting over \$100 million in brokerage volume annually, making it the largest commercial management and brokerage firm in that market. In 2004, Gardner again relocated to Orlando, Florida, coordinating management and brokerage activities in Jacksonville, Orlando and Tampa.

Today, Gardner is Graham & Company's Managing Partner for all activities outside of Birmingham. In addition to his managerial responsibilities, he is also responsible for all acquisitions and developments for the Graham portfolio outside of Birmingham. He oversees the management of a portfolio of office, industrial and retail properties in excess of 12 million square feet throughout Alabama, Florida and Virginia. On the brokerage side, he is responsible for directing in excess of \$100 million in brokerage each year.

EDUCATION / AFFILIATIONS / HONORS

- B.A. Economics & History 1989 - Auburn University
- M.B.A. 1993 - University of Alabama
- CPM, Certified Property Manager Designation earned in 1996
- IREM, Institute of Real Estate Management
- SIOR, Specialist in Industrial & Office Real Estate Designation earned in 2001
- Birmingham Association of Realtors Commercial Million Dollar Sales Club
 - Lifetime Member
- NALCOM, North Alabama Commercial
 - President 2003
- Leadership Huntsville Alumnus (Inside 2000)
- Leadership Orlando Class 75
- NAIOP, National Association of Industrial and Office Parks - Member
- Regional Director of CORFAC International
- Rotary Club of Birmingham
- State of Alabama Brokers License 1998
- State of Florida Brokers License 2007
- Habitat for Humanity - Volunteer



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