

DAN LOVELL, SIOR, LEED AP
DIRECTOR, OFFICE GROUP
BIRMINGHAM, ALABAMA

CAREER HIGHLIGHTS / SPECIALTY OVERVIEW

Dan joined Graham & Company in 1991 after attending Auburn University and receiving a Bachelor's degree in Marketing. Since then, he has been a member of the Commercial Real Estate Club of Excellence each year and is now a life member. He has earned the Specialist in Industrial and Office Real Estate (SIOR) designation and is one of a select group of office designated SIOR's in the State of Alabama. He is presently Director of the Office Group at Graham & Company having been involved in the lease or sale of more than \$260 million of real estate transactions over the last 20 years.

Dan works with landlords, tenants, buyers, and sellers. He is very active in the tenant representation market locally and nationally, negotiating office space requirements which include: relocations, renewals and expansions for both tenants and landlords. Dan has been very effectual in the sale and leasing of office buildings including: owner/user occupancy, investment transactions, rehabilitation and development. He also assists clients in understanding and implementing the 1031 tax deferred exchange, acting on behalf of clients during the acquisition and/or disposition of such property. He holds membership in several trade and community groups.

EDUCATION / AFFILIATIONS / HONORS

- B.S. Marketing 1990 - Auburn University
- SIOR, Specialist in Industrial and Office Real Estate
 - Office Specialist Designation earned in 1997
- NAIOP, National Association of Industrial and Office Properties:
 - President, Alabama Chapter 2003-2004
 - President-Elect, Alabama Chapter 2002-2003
 - Secretary/Treasurer 2001-2002
 - Treasurer 2000-2001
- Birmingham Association of Realtors Commercial Real Estate Club of Excellence
 - Vulcan Award 2002
- LEED AP, Leadership in Energy and Environmental Design Accredited Professional
 - Certification 2008
- Compass Bank Board of Directors - Current
- "Top 40 Under 40" Birmingham Business Journal 2003
- Birmingham Metropolitan Development Board - Director 2003
- Birmingham-Jefferson County Auburn Club - President 2001-2002
- Monday Morning Quarterback Club
- Vestavia Hills United Methodist Church Board of Trustees

SELECTED EXPERIENCE

Office Building Sales	Tenant Representation	Investment - 1031 Exchange
The Colonnade 452,222 SF	Dixon Hughes	Arby's
Independence Plaza 108,000 SF	Ernst & Young	Birmingham Warehouse One & Two
Vestavia Centre 75,018 SF	Hand Arendall	Captain D's
110 Office Park Drive 51,058 SF	IKON Office Solutions	Oak Mountain Corners
Just for Feet 47,000 SF	United Healthcare	Rite Aid



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SELECTED CLIENT LIST

- Carr Allison
- Cisco Systems
- Dixon Hughes
- Footstar
- Friedman Leak
- GMAC
- Grayson & Associates
- Hand Arendall
- Jefferson County Board of Education
- Southlake Orthopaedics



| BIRMINGHAM | HUNTSVILLE | JACKSONVILLE | GULF COAST

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