

BART SMITH, CCIM, SIOR
MANAGING BROKER
 HUNTSVILLE, ALABAMA

CAREER HIGHLIGHTS / SPECIALTY OVERVIEW

Bart joined Graham & Company in 2002. Bart specializes in the office sector and has earned the Society of Industrial & Office Realtors (SIOR) designation, as well as the Certified Commercial Investment Member (CCIM) designation. He is presently the Managing Broker for the Huntsville office and has been involved in more than \$40 million of real estate transactions over the last 3 years. Bart is also responsible for tracking market data and publishing the Huntsville *Graham Report*. This survey covering Huntsville's office, industrial and retail market is the area's only such report.

EDUCATION / AFFILIATIONS / HONORS

- B.S. Commerce & Business Administration - University of Alabama
- CCIM, Certified Commercial Investment Member Designation
- SIOR, Specialist in Industrial & Office Real Estate Designation
- NALCOM, North Alabama Commercial
 - President 2007
- Huntsville Rotary Club
 - Strive Mentor
- Huntsville International League
 - President 2006
- Blossomwood Pool Association - President 2008
- Huntsville Middle School Booster Club - President 2008
- Huntsville High School Booster Club - President 2012

SELECTED EXPERIENCE

300 Diamond Drive	300,000 SF	Industrial Investment Sale
Sanmina-SCI	193,000 SF	Office/Warehouse Sale
The Offices at Bridge Street	138,000 SF	Office Building Lease
Northrop Grumman	115,000 SF	Industrial Building Sale
Northrop Grumman	110,000 SF	Tenant Representation
Sanmina-SCI	91,000 SF	Office Building Sale
AEGON	66,000 SF	Office Building Sale
124 Jetplex, LLC	60,000 SF	Office Investment Sale
DirecTV	60,000 SF	Tenant Representation
Arrow Electronics	55,080 SF	Office Building Sale
ATK	30,000 SF	Tenant Representation
Stanley Corporation	26,000 SF	Tenant Representation
Northrop Grumman	30,000 SF	Tenant Representation
MITRE	25,536 SF	Tenant Representation
BellSouth	22,000 SF	Office Building Sale
Dynetics	15,500 SF	Tenant Representation
Wells Fargo	10,434 SF	Tenant Representation
Cisco	8,588 SF	Tenant Representation



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SELECTED CLIENT LIST

AEGON
 ATK
 Cisco
 Corporate Office Properties Trust
 DirecTV
 Dynetics
 MITRE
 Northrop Grumman
 Sanmina-SCI
 Stanley Corporation
 Wells Fargo Securities



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